

Innovative Financial Services for You and Your Family



The Right Cover at the Right Price

At Austbrokers Phillips we are not just insurance people, we are risk experts and importantly, as brokers, we work for you. Our individual insurance team take the time to get to know you so they can identify the needs that are specific to you and your family. They are highly trained, have years of experience and an extensive knowledge of new and existing products. This enables us to secure great terms with insurers and deliver individual solutions that provide the right cover, at the best possible price.

By completing a thorough analysis of your circumstances, our individual insurance team often uncover risks or find innovative ways to protect existing risks that you may not have considered. It is vitally important to ensure that you are protected against events that effect your ability to enjoy the

lifestyle you have worked so hard for. With the right insurance cover, you can rest easy knowing your valuable possessions are covered.

Austbrokers Phillips provide a dedicated staff member as your point of contact so you have direct access with the person that put your cover in place, knows you and knows your insurance policies. This provides you with the confidence that in the event you need assistance, a trusted representative is available.

However, our service goes well beyond providing you with the best cover. In the event that you need to make a claim, we have a dedicated claims advisory department to assist you in filling out forms and will represent your interests to the insurer ensuring your claim is handled quickly, efficiently and fairly.



Why Austbrokers Phillips

Advice

More than 'selling insurance' we provide advice on the best cover to ensure risks are identified and protected. Our range of services will provide you with innovative solutions using the best resources available in the market today.

Tailored Solutions

Our experienced team represent your interests and will strive to ensure the best outcome for you in the event of a claim being lodged.

Professional & Responsive

We have established a business that can provide you with an extensive array

of services on par with those offered by the internationals, with a team who are quick to address your individual needs.

Understanding

Austbrokers Phillips understands our clients' business and the global issues they face. We listen to your circumstances and keep abreast of changes, ensuring strategies are individually tailored to suit your specific needs.

Integrity & Sincerity

Austbrokers Phillips works to achieve long term partnerships with our clients. We aim to build a strong rapport and

reciprocal confidence, allowing us to take a personal approach to your business' financial well being.

Knowledge

Our team members are highly regarded experts in diversified fields including Insurance, Workers Compensation, Risk Management, Finance, Accounting, OH&S and Superannuation. This broad knowledge base provides the best, most comprehensive advice to facilitate positive outcomes for you.

Innovative Solutions

One of the important benefits of using Austbrokers Phillips is the ability to identify options that are 'outside the square'. This can save you money, address policy deficiencies, make it easier to manage your insurance portfolio, or cover hard to insure assets. In addition, we provide a number of payment options including BPay and premium funding.

We have a range of solutions designed to save you time and money with your insurance such as the ability to 'bundle' cover together for premium savings, providing personal insurance packages for business owners, and specialised insurance for high risk activities, assets or pastimes.

Personal Protection

Your greatest asset is your health and your ability to earn an income and unfortunately too often the financial loss experienced caused by an accident or illness is devastating without insurance cover in place. Our personal insurance team is experienced at providing inexpensive solutions to ensure that you and your family can meet your lifestyle expenses, repay debts and cover medical expenses.



Insurance

- Home and Contents
- Motor Vehicles
- Water Craft
- Caravans and Trailers
- Landlords and Body Corporates
- Overseas Travel
- Liability
- Income Protection
- Business
- Life, Disability and Trauma

Financial Planning

- Superannuation
- Investments
- Debt Reduction
- Mortgages
- Estate Planning



Securing your Financial Future

No matter where you are at in life, professional advice can help you achieve your financial goals and create a secure and comfortable future.

The team at Austbrokers Phillips can advise you and your family on the right financial strategy to assist them to achieve financial objectives. We offer the extensive knowledge and experience of a professional team of non-aligned financial specialists.

We can assist you with Superannuation Plans, Financial Planning, Debt Reduction Strategies and Tax Advantage Investments.

We have our own licence and are independently owned and operated without any ties to any bank, fund manager or financial institution. This gives you the confidence that our advice and product recommendations are in your best interests.

Austbrokers Phillips utilises a strategic approach that takes into account goals, lifestyle and financial capability as part of our evaluation process. We then develop a detailed financial plan including specific investment recommendations that reflect your risk preferences.



Austbrokers Phillips Background

Austbrokers Phillips has been operating for over 20 years. Having commenced as an insurance broking business we have grown significantly to providing a broad range of professional services and advice in Insurance, Workers Compensation, Risk & Claims Management, Financial Planning and Superannuation. Our 6,000 clients range from your local retailer to top 500 corporate businesses and listed companies. We also have a range of services to meet your personal requirements.

Austbrokers Phillips is a member of the Austbrokers national network of insurance brokers. This network employs over 1,100 employees from over 80 different locations Australia wide. Austbrokers is a publicly listed company with the network having a combined premium turnover of \$1.8 billion in general insurance premiums, making it in the **top 4 broking operations** in Australia.

Austbrokers Phillips has earned its reputation as a highly regarded professional advisory firm providing excellent standards of service. We are registered with the Australian Securities & Investments Commission (ASIC) and are members of industry and professional organisations including the National Insurance Brokers Association (NIBA) and The Australian and New Zealand Institute of Insurance and Finance (ANZIIF). We hold an Australian Financial Services Licence No. 234457 issued on 14 December 2003.

Our success is due to our focus on client service, professional standards and competitive performance. We have a highly skilled and dedicated team of staff who will provide you with the level of service you deserve, the right advice and secure the best available products at the most competitive price.

For more information, please visit our website at www.austbrokersphillips.com.au



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